



**Solicitation No. T8080-230184
Advance Contract Award Notice**

Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

1. TITLE

Conversion of Transport Canada Integrated Personnel System to from GUPTA SQLWindows to .NET

2. DEFINITION OF THE REQUIREMENT

Through this requirement, Transport Canada is seeking a supplier/vendor to provide a systematic approach to converting GUPTA SQLWindows applications to modern web-based applications using .NET, which is Transport Canada's current technology standards. The supplier may use tools, professional expertise and past experiences to convert the applications outlined above.

Transport Canada uses custom developed HR applications referred to as TIPS (Transport Integrated Personnel System) that is critical to their operations. TIPS is a suite of applications made up of both client server applications for HR professionals, developed in Gupta SQLWindows and web applications primarily for HR users, developed in .NET. As it stands, the client server applications carry a significant risk as they were developed over 20 years ago in a non-standard development environment, Gupta SQLWindows (which is now OpenText Team Developer).

Transport Canada has adopted Microsoft .NET, and web applications more generally over 10 years ago and our workforce has adapted in consequence. In the last decade, the number of resources able to adequately support the client server applications has dwindled significantly and the level of service has reduced accordingly. To address these gaps and to upgrade these applications to Transport Canada's latest standards, we have a requirement for a proven and systematic approach to convert these applications.

3. Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

In order to meet the essential requirements, a statement of capabilities must outline the following:

- 1) Project schedule including environment replication, conversion and testing activities (380,000 SQLWindows Application Language items, 14 applications and 90 reports).
- 2) Overview of vendor's systematic and operationally proven approach to the conversion and testing
- 3) Specific suite of tools and application used in the conversion process.
- 4) Past conversion projects from GUPTA SQLWindows to Microsoft .NET web applications

4. Applicability of the trade agreement(s) to the procurement



All Trade Agreements apply to this requirement.

5. Justification for the Pre-Identified Supplier

The proposed supplier is the only known Contractor that meets the above requirements.

6. Government Contracts Regulations Exception

The following exception(s) to the *Government Contracts Regulations* is (are) invoked for this procurement under subsection 6(d) – “only one person or firm is capable of performing the work.

7. Ownership of Intellectual Property

Canada intends to retain ownership of any Foreground Intellectual Property arising out of the proposed contract on the basis that the main purpose of the contract is to generate knowledge and information for public dissemination (Appendix A – 4.1 – Exceptions to Contractor Ownership and Treasury Board Exemption. (<https://ised-isde.canada.ca/site/policy-title-intellectual-property-crown-procurement/en/policy-title-intellectual-property-arising-under-crown-procurement-contracts>))

8. Period of the proposed contract

The proposed contract period is for one year, beginning September 1, 2023 or from date of award of contract to September 30, 2024.

9. Cost estimate of the proposed contract

The estimated maximum value of the proposed contract is \$211,000.00 US funds not including applicable taxes.

Unless specified otherwise in the Contract, the price includes no amount for any federal excise tax, state or local sales or use tax, or any other tax of a similar nature, or any Canadian tax whatsoever. The price, however, includes all other taxes. If the Work is normally subject to federal excise tax, Canada will, upon request, provide the Contractor a certificate of exemption from such federal excise tax in the form prescribed by the federal regulations.

Canada will provide the Contractor evidence of export that may be requested by the tax authorities. If, as a result of Canada's failure to do so, the Contractor has to pay federal excise tax, Canada will reimburse the Contractor if the Contractor takes such steps as Canada may require to recover any payment made by the Contractor. The Contractor must refund to Canada any amount so recovered.

10. Name and address of the pre-identified supplier

fecher LLC
1010 Wisconsin Ave NW
Washington, DC 20007

11. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully qualified and available to provide the goods, services or



construction services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

Responses received on or before the closing date will be considered solely for the purpose of deciding whether to conduct a competitive procurement. Information provided will be used by the Crown for technical evaluation purposes only and is not to be construed as a competitive solicitation. Your written response must provide sufficient evidence (e.g. specifications, technical data, drawings, or any other proof) that clearly demonstrates that your product or service is capable of fulfilling this requirement.

Suppliers that have submitted a response will be notified in writing of TC's decision to continue with the non-competitive procurement or to compete for the requirement.

12. Closing date

The closing date for a submission of a Statement of Capabilities is August 30, 2023 at 14:00 Eastern Standard Time.

13. Inquiries and submission of statements of capabilities

Inquiries and statements of capabilities are to be directed to:

Barbara Gorman
Procurement Specialist
Transport Canada
Email: Barbara.gorman@tc.gc.ca