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Request for Proposal (RFP) Demande de proposition (DDP)

Proposal To: Natural Resources Canada

We hereby offer to sell to His Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

Comments – Commentaires

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Finance and Procurement Management Branch Natural Resources Canada 580 Booth Street Ottawa, ON K1A 0E4

| Title – Sujet | vider – NRCan Smart 003 | | |
|--------------------------------------------------------------------------------------------------------|-------------------------|-----------------|--|
| OCx Provider – NRCan Smart Building | | | |
| Solicitation No. – No de | Date | e | |
| l'invitation NRCan-5000075127 | 25 August 2023 | | |
| Requisition Reference No Nº de 5000075127 | la dem | ande | |
| Solicitation Closes – L'invitation pr at – à 02:00 PM (Eastern Standar on – le 21 September 2023 | | | |
| Address Enquiries to: - Adresse to bianca.moore@nrcan-rncan.gc.ca | utes qu | estions à: | |
| Telephone No. – No de telephone 343-543-4785 | | | |
| Destination – of Goods and Servic | es: | | |
| Destination – des biens et services | 5: | | |
| Natural Resources Canada 580 Booth St Ottawa On K1A 0E4 | | | |
| Security – Sécurité | | | |
| There are no security requirem this requirement | ents as | sociated with | |
| Vendor/Firm Name and Address Raison sociale et adresse du fourn l'entrepreneur | isseur/ | de | |
| Telephone No.:- No. de téléphone | : | | |
| Email – Courriel : | | | |
| Name and Title of person authoriz Vendor/Firm (type or print) | ed to s | ign on behalf c | |
| Nom et titre de la personne autor | isée à s | igner au nom d | |
| fournisseur/de l'entrepreneur (tap caractères d'imprimerie) | | - | |
| | | | |
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| | | | |

Signature

Date



AMENDMENT 003

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Amendment 003 is raised to answer questions from industry.

Q1: Project Value: Is there an estimate of the anticipated contract value?

A1: Approximately \$133,000.00.

Q2: Is there an expectation of frequent travel to Sault Ste. Marie requirements?

A2: There will be some travel expected during phase 1 and 2 of the project for various tasks, for example to perform site condition assessment, develop the OCx diagnostic plan, assist with the implementation and integration of the smart building platform, conduct training, and transition the OCx program to the facility team. In phase 3, we expect that most of the meetings will be done virtually. Proponents should indicate when they plan to travel to the site in the work plan section of their proposal as it will be part of the evaluation for criterion C1.

Q3: Would respondents be precluded from future OCx procurement opportunities, specifically this facility?

A3: No

Q4: Security requirements: what is required at time of response to this solicitation.

A4: Organizations responding to a RFPs with security requirements are also required to complete and provide the AFR as part of their response. The form will be provided in the documents on the CanadaBuys tender.

Q5: Will the vendor be provided remote access to BAS/Smart Building Platform to reduce physical requirement to be "onsite"

A5: Answer: Remote access to the BAS is a possibility. However, it will likely be through the building operator's personal computer and therefore, access will be limited and will need to be coordinated in advance. As for remote access to the Smart Building Platform (SBP), it will be dictated by the requirements on capabilities and the evaluation criteria that will be used to procure and select the SBP.

Q6: Who is the existing/current vendor/provider for Smart Building analytics program (SBP) at the Sault Ste. Marie facility

A6: Answer: We are running a pilot with Kaizen (Coppertree) ending September 2023, but another SBP can be chosen if deemed a better option during the OCx project.

Q7: Would the successful proponent be ruled of recommending a platform which they own or are a reseller of as part of Phase 1's "EMIS / Smart Building Platform Recommendation" deliverable?

A7: The successful proponent will not be ruled of recommending a platform which they own or are a reseller of, but the procurement of a platform will need to follow all applicable procurement procedures from the Government of Canada (competitive RFP, etc.).

Q8: Have any requests been made to extend the RFP Close date?

A8:Tthe RFP close date will be extended to Sept. 21st.

Q9: Could you provide a revised schedule for the project, given Phase 1 was intended to start in May 2023, per Annex A, Section 3.0?



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| A9: | | | |
|---------------------------------|----------------------------|-------------------|-----------------------|
| Project Phase | Task | Deadline | Note |
| Phase 1 - Planning (Nov 2023 - | | | Shifted, but didn't |
| March 2024) | | | compress this |
| | | | schedule. There are a |
| | | | lot of tasks in this |
| | Phase 1 scope of work, | | phase, and these are |
| | including deliverables 1, | | foundational tasks to |
| | 2, and 3 | March 31, 2024 | complete. |
| Phase 2 - Implementation (April | | | Shifted, and slightly |
| - Feb 2025) | | | compressed the |
| | | | schedule by 1 month. |
| | | | There are a lot of |
| | | | tasks in this phase, |
| | | | and these are |
| | Phase 2 final deliverables | | foundational tasks to |
| | 1 and 2 | March 31, 2025 | complete. |
| Phase 2 - Preparation subphase | | | Shifted and |
| (April - July 2024) | | | compressed the |
| | | | preparation |
| | | | schedule. Assumed |
| | | | we don't have to |
| | | | install the SBP, so |
| | | | shaved 2 months off |
| | Preparation subphase | | of the originally |
| | scope of work | July 31, 2024 | planned timeline. |
| Phase 2 - Execution subphase | | | Shifted and slightly |
| (August 2024 - Feb 2025) | Execution sub-phase | | compressed this |
| | scope of work | February 28, 2025 | schedule by 1 month |
| Phase 3 - Sustainment (March | | | Compressed this |
| 2025 - March 2026) | Phase 3 scope of work | | schedule by 2 months |
| | including deliverables | | (originally scheduled |
| | 1,2,3,4 | March 31, 2026 | to start in Jan) |
| Phase 4 - Closure (Oct 2025 - | Preparation subphase | | |
| March 2026) | scope of work including | | No Change to this |
| | deliverables 1 and 2 | March 31, 2026 | schedule |

Q10: Does the agent need to be bilingual to work with the client at the Great Lakes Forestry Centre?

A10: All communications with the client at the Great Lakes Forestry Centre will need to be in English

Q11: the scope of work outlined in this RFP is quite extensive work, is the pricing for this work expected for 38,000 buildings or just the demonstration building?

A11: No. The scope of work includes 1) the development of a portfolio-wide OCx program for NRCan real property portfolio, focusing on the 28 main locations for which NRCan reports GHG emissions (please refer to the Government of Canada's Greenhouse Gas Emissions Inventory – Item 4 – Energy Use Related to Individual Federal Facilities, available for download on the Open Government platform); and 2) the undertaking of one OCx demonstration project at the selected campus, the Great Lakes Forestry Centre.



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Q12: How big is the demonstration building? Can we get details such as drawings, square footage, etc...?

A12: The Great Lakes Forestry Centre is a research and development campus composed of 9 buildings, totalizing 29,182 square meters, located in Sault Ste. Marie, Ontario. Floor area per building can be found on the Directory of Federal Real Property by using the following link: Great Lakes Forestry Centre | Treasury Board of Canada Secretariat (tbs-sct.gc.ca. More details, including building documentation such as drawings, will be made available to the service provider upon the contract award.

Q13: On page 20 of the document, under Phase 1 of scope of work, part A3, it states that awarded company is to meet with program stakeholders. Is the awarded company of this RFP acting as a General Contractor, or MSI or just vendor of smart building solutions?

A13: The awarded company of this RFP will act as the commissioning provider, as defined in the "Ongoing Commissioning <u>Best Practices</u>" published by the Building Commissioning Association.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.