



National Defence

Défense nationale

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

# REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

## AMENDMENT NO. N° DE LA MODIFICATION 004

### RETURN BIDS TO: RETOURNER LES SOUMISSIONS À :

Bid Receiving – PWGSC / Réception des  
soumissions – TPSGC

tpsgc.dgareceptiondessoumissions-  
abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca

Via ePost \ Postel  
Bid Fax: (819) 997-9776

Proposal To: National Defence Canada

We hereby offer to sell to His Majesty the King in  
right of Canada, in accordance with the terms and  
conditions set out herein, referred to herein or attached.  
hereto, the goods and services listed herein and on any  
attached sheets at the price(s) set out therefore.

Proposition à : Défense nationale Canada

Nous offrons par la présente de vendre à Sa Majesté  
la Roi du chef du Canada, aux conditions énoncées ou  
incluses par référence dans la présente et aux annexes  
ci-jointes, les biens et services énumérés ici et sur  
toute feuille ci-annexée, au(x) prix indiqué(s).

### Solicitation Closes – L'invitation prend fin

At: – à : 14 :00 East Time / 14 :00 Heure normale de  
l'est

On: – le : 08-29-2023

<b>Title – Titre</b> Trailer Multi Role Boat / Remorque pour bateau multi rôle	<b>Solicitation No. – N° de l'invitation</b> W8472- 235874/A – Amend 004
<b>Date of Amendment – Date de modification</b> 24 August 2023 / 24 aout 2023	
<b>Address Enquiries to: – Adresser toutes questions à :</b>  Nadine Baril D Mar P 2-2-3 Nadine.Baril@forces.gc.ca	
<b>Telephone No. – N° de telephone</b> N/A	<b>FAX No. – N° de fax</b> N/A
<b>Destination</b>  See herein	

**Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.**

**Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.**

<b>Delivery Required – Livraison exigée</b>  See herein.
<b>Vendor Name and Address – Raison sociale et adresse du fournisseur</b>
<b>Name and title of person authorized to sign on behalf of vendor (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)</b>  Name – Nom _____ Title – Titre _____  Signature _____ Date _____

**Request for proposal (RFP) W8472-235874/A**

Solicitation amendment 004 is raised to answer bidder's questions.

Question 1:

Is it possible to provide the boat model number?

Answer 1:

Zodiac Hurricane H900.

Question 2:

In addition, would you please provide the planes opening height and width? It seems that the width of boat is more than 100" and we are not sure why you want the trailer width to be less than 100".

Answer 2:

The 100" trailer width is prescribed by the Royal Canadian Air Force and is a mandatory requirement.

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Solicitation amendment 003 is raised to extend the posting period up to 29 August 2023

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Solicitation amendment 002 is raised to extend the posting period up to 16 August 2023 also raised to answer bidder's questions.

Question 1:

Due to the issuance of amendment 001 which revises the optional quantities, will Canada accept our revised Part 1 - Annex C response and discard our original response submitted prior to the issuance of AMD001?

Answer 1:

Yes

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Question 2;(recommendation)

There is a significant variance to the cost of freight to deliver these trailers to destination based on shipped quantities.

This variance is based on the unique loading requirements of the boat trailers onboard a commercial carrier's semi-trailer.

We recommend the customer consider ordering all optional units at the same time as the firm ordered units to reduce the aggregate cost.

Answer 2:

The listed options (including delivery to the locations as indicated) need to be quoted independently to permit DND maximum flexibility. DND can not commit to exercising any options, or the order that any options would be exercised in advance.

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Ref: 3.18.3) The tires must have a maximum outer diameter of 71.1 cm (28 in), to allow for adequate clearance between the fenders and the hull.

Question 3:

The requested 28" is small for the requested capacity. You will need at least 30.5" dia. tire to be functional.

Answer 3

For air transportation, Canada requires the height of the MRB on the trailer to be 105 inches or less. Canada will allow 30.5-inch diameter tires if the system can meet this overall height requirement.

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Ref: 3.26.4 b) For CC130 Aircraft loading, the trailer air transport provisions must be: The width measured at exterior of the tires must be a maximum of 2.54 meters (100 inches);

Question 4

Do you accept 102" overall width as compliance with mandatory requirements?

Answer 4:

No, the width must be 100 inches or less.

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Ref: 3.20.6) The length of the roller bank(s) supporting the rear hull section must not exceed 170 cm (5.6 ft).

Question 5

The requested length of smaller than 5.6' is not feasible. The minimum possible length is 8'. If we consider any smaller sizes, the boat will not be able to load off and will stock in the trailer.

Answer 5

Canada has changed this requirement based on dimensions of an existing trailer that fits the MRB hull shape. The length of the roller bank(s) or bunks supporting the rear hull section, after the step, must not exceed 213 cm (7 ft).

Solicitation amendment 001 is raised to remove ANNEX "C" and replace it by this new one below adding options 3 and 4 for qty 3 each. Also, to extend the posting period up to August 4,2023 at the request of a potential bidder.

**PART 1 - ANNEX "C" BASIS OF PAYMENT**

**1.1 1. General**

A. All prices, rates, and costs are in Canadian Dollars, Canadian customs duties and excise taxes included; Applicable Taxes excluded.

**1.2 2. Firm Goods**

**2.1 MRB TRAILER(S)**

A. The Firm Unit Price(s) include(s) associated specifications and deliverables as per Annex A, Requirement, Delivered Duty Paid (DDP) specified Delivery Point, Incoterms 2010:

Item	Delivery Point	Point of Contact	Delivery Address	FabrMake and Model	Quantity Required	Firm Unit Price
001 Original Contract	CFB Halifax Main Warehouse Bldg D206 Door 11/12, HMC Dockyard, Bldg D-206 Door 1 thru 13 2519 Provo Wallis Halifax, NS, B3K 5X5 CANADA				2	
002 Original Contract	CFB Esquimalt Supply Major Equipment Section BLDG 66 Coldwood Victoria, BC, V9A 7N2 CANADA				1	
003 Option 1	CFB Halifax Main Warehouse Bldg D206 Door 11/12, HMC Dockyard, Bldg D-206 Door 1 thru 13 2519 Provo Wallis Halifax, NS, B3K 5X5 CANADA				1	
004 Option 1	CFB Esquimalt Supply Major Equipment Section BLDG 66 Coldwood Victoria, BC, V9A 7N2 CANADA				2	

005 Option 2	CFB Halifax Main Warehouse Bldg D206 Door 11/12, HMC Dockyard, Bldg D-206 Door 1 thru 13 2519 Provo Wallis Halifax, NS, B3K 5X5 CANADA				2	
006 Option 2	CFB Esquimalt Supply Major Equipment Section BLDG 66 Coldwood Victoria, BC, V9A 7N2 CANADA				1	
007 Option 3	CFB Halifax Main Warehouse Bldg D206 Door 11/12, HMC Dockyard, Bldg D-206 Door 1 thru 13 2519 Provo Wallis Halifax, NS, B3K 5X5 CANADA				2	
008 Option 3	CFB Esquimalt Supply Major Equipment Section BLDG 66 Coldwood Victoria, BC, V9A 7N2 CANADA				1	
009 Option 4	CFB Halifax Main Warehouse Bldg D206 Door 11/12, HMC Dockyard, Bldg D-206 Door 1 thru 13 2519 Provo Wallis Halifax, NS, B3K 5X5 CANADA				2	
010 Option 4	CFB Esquimalt Supply Major Equipment Section BLDG 66 Coldwood Victoria, BC, V9A 7N2 CANADA				1	

Item	Delivery Point	Quantity Required (A)	Firm Unit Price (B)	Total (C = A x B)
001 Original Contract	BFC Halifax, NS	2	\$	\$
002 Original Contract	BFC Esquimalt, BC	1	\$	\$
003 Option 1	BFC Halifax, NS	1	\$	\$
004 Option 1	BFC Esquimalt, BC	2	\$	\$
005 Option 2	BFC Halifax, NS	2	\$	\$
006 Option 2	BFC Esquimalt, BC	1	\$	\$
007 Option 3	BFC Halifax, NS	2	\$	\$
008 Option 3	BFC Esquimalt, BC	1	\$	\$
009 Option 4	BFC Halifax, NS	2	\$	\$
010 Option 4	BFC Esquimalt, BC	1	\$	\$

<b>Total (D = sum C)</b>	\$
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Solicitation No. - N° de l'invitation  
W8472-235874/A  
Client Ref. No. - N° de réf. du client  
W8472-235874/A

Amd. No. - N° de la modif.  
004

Buyer ID - Id de l'acheteur  
D Mar P 2-2-3

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