REQUEST FOR SUPPLIER QUALIFICATION ADDENDUM 1

RFSQ #DC-2023-AK-03 Legal Consulting Services

Close Date/Time:

May 29, 2023 14:00 hours Pacific Time

| Issue Date: | May 12, 2023 | From: | CTC Procurement |
|-------------|--------------|---------|-----------------------------------|
| <u>To:</u> | All Vendors | E-mail: | procurement@destinationcanada.com |

Below are answers to question(s) submitted in regards to the above noted RFSQ as of May 1, 2023

Q1. For E.2.2 and E.2.3 – Please confirm that the word limits (500 and 1000 respectively) apply individually to each legal professional and each scope of work area.

<u>Answer</u>: The limit of 500-1000 words applies to each service that is being offered. Please do not reference content of one service with another. Notwithstanding the foregoing, if you would prefer to include general advice about your practice that is applicable to all services this can be included as a separate standalone item, limited to 500 words.

Q2. In Section E – Desirable Criteria Questionnaire, question E.1.1 requests copies of financial statements for the last three years. As a privately owned organization, we do not disclose our financials. Please confirm if DC will accept a letter of good standing from our financial institution instead

<u>Answer:</u> The proponent may submit other assurances of corporate and financial stability that provide sufficient evidence of their financial capability to deliver the services, such as a letter of good financial standing from the proponent's bank and/or other assurances of corporate and financial stability.

Q3. In Section E – Desirable Criteria Questionnaire, question E.3.1 requests information on international capabilities. If a proponent is not providing international services, does the proponent score 0% on the 5% attributed to that section or will that section not be applicable in that proponent's evaluation?

<u>Answer:</u> Destination Canada has an international presence and will at times require international legal support. The proponent's ability to support this legal requirement will be valued at 5% for all proponent submissions.