



National Defence  
National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Défense nationale  
Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

**REQUEST FOR PROPOSAL /  
DEMANDE DE PROPOSITION**

**RETURN BIDS TO /  
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving – PWGSC / Réception des  
soumissions - TPSGC**  
50 Victoria St. / 50 rue Victoria  
PDP I, Suite C114  
Gatineau, Québec,  
K1A 0C9 (J8X 3X1)

Epost: Please forward an e-mail to  
[TPSGC.DGAreceptiondessoumissions-  
ABBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.DGAreceptiondessoumissions-<br/>ABBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca) in  
order to inform the Bid Receiving Unit of your  
interest in bidding via Epost.

Connexion postal: Veuillez envoyer un courriel à  
l'adresse courriel suivante :  
[TPSGC.DGAreceptiondessoumissions-  
ABBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca](mailto:TPSGC.DGAreceptiondessoumissions-<br/>ABBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca) pour  
informer l'Unité de réception des soumissions de  
votre intérêt à soumissionner via Connexion  
postal

Or By/Ou par Fax To/A: (819) 997-9776

**Proposal To: National Defence Canada**

We hereby offer to sell to Her Majesty the  
Queen in right of Canada, in accordance with  
the terms and conditions set out herein, referred  
to herein or attached hereto, the goods and  
services listed herein and on any attached  
sheets at the price(s) set out therefore.

**Proposition à : Défense nationale Canada**

Nous offrons par la présente de vendre à Sa  
Majesté la Reine du chef du Canada, aux  
conditions énoncées ou incluses par référence  
dans la présente et aux annexes ci-jointes, les  
biens et services énumérés ici et sur toute  
feuille ci-annexée, au(x) prix indique(s).

**Solicitation Closes /  
L'invitation prend fin:**

At / à : 1400  
(EDT / heure avancée de l'Est)

On / le : July 26,2024

<b>Title / Titre:</b> Life raft, inflatable one person / Radeau de survie, une personne, gonflable		<b>Solicitation No / No de l'invitation:</b> W8485-258266/A	
<b>Date of Solicitation / Date de l'invitation:</b> 11 July, 2024			
<b>Address Enquiries to – Adresser toutes questions à:</b>  National Defence Headquarters 101 Colonel By Drive Ottawa, ON K1A 0K2  Attn: Dany Lebel, DAP 2-2-7 dany.lebel2@forces.gc.ca			
<b>Telephone No. / N° de téléphone:</b> N/A		<b>FAX No / No de fax:</b> N/A	
<b>Destination:</b> Specified herein / Précisé dans les présentes			

**Instructions:**

Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable  
Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges  
to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a  
separate item.

**Instructions:**

Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de  
douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés «rendu droits acquittés», tous frais de  
livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente

<b>Delivery required / Livraison exigée:</b>	<b>Delivery offered / Livraison proposée:</b>
<b>Vendor Name and Address / Raison sociale et adresse du fournisseur:</b>	
<b>Name and title of person authorized to sign on behalf of vendor (type or print) / Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie):</b>	
Name / Nom: _____ Title / Titre: _____	
Signature: _____	Date: _____



1. Advance Contract Award Notice (ACAN)

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

2. Definition of the requirement

The Department of National Defence has a requirement for the supply of the following: GSIN: 4220 - LIFE RAFT,INFLATABLE (single), NSN: 4220-21-846-5885, NCAGE: 3AF10, Part no: 6152, Quantity: 40, Unit of Issue: EA.

3. Criteria for assessment of the Statement of Capabilities (Minimum Essential Requirements)

Any interested supplier must demonstrate by way of a statement of capabilities that its product/equipment/system (as appropriate) meets the following requirements of items listed in section 2 above – Definition of Requirement.

4. This procurement is subject to the following trade agreement(s)

- Canada-Panama Free Trade Agreement
- Canada-Korea Free Trade Agreement (CKFTA)
- Canadian Free Trade Agreement (CFTA)
- Canada-Chile Free Trade Agreement (CCFTA)
- Canada-Colombia Free Trade Agreement
- Canada-Peru Free Trade Agreement (CPFTA)

5. Justification for the Pre-Identified Supplier

The parts sought by the Department of National Defence (as outlined under part 2) are only manufactured by one supplier, Tulmar Safety Systems. This manufacturer has appointed Tulmar Safety Systems as exclusive authorized dealer for the Canadian Armed Forces.

6. Government Contracts Regulations Exception

The following exception to the *Government Contracts Regulations* is invoked for this procurement under subsection 6(d) - "only one person is capable of performing the work".

7. Exclusions and/or Limited Tendering Reasons

The following exclusion(s) and/or limited tendering reasons are invoked under the

Chapter 5 article 513(b)(iii) of the CFTA is applicable on the basis of limited tendering where the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute goods or services exist due to an absence of competition for technical reasons.

Article 15.10(2)(b) of the CPTPP is applicable on the basis of limited tendering under the circumstance that the good or service can be supplied only by a particular supplier and no reasonable alternative or substitute good or service exists due to the absence of competition for technical reasons.

Article XIII(b) of the WTO-AGP is applicable on the basis of limited tendering following circumstances where the goods or services can be supplied only by a particular supplier and no reasonable alternative or substitute goods or services exist due to an absence of competition for technical reasons.

10. 8. Ownership of Foreground Intellectual Property

- Ownership of any Foreground Intellectual Property arising out of the proposed contract will vest in the Contractor.

11. 9. Period of the proposed contract or delivery date

- Delivery of parts must begin by **January 2025** at the latest.

10. Cost estimate of the proposed contract

The estimated value of the contract is \$208,340.00 (taxes extra).

11. Name and address of the pre-identified supplier:

Tulmar Safety Systems, 1123 Cameron St, Hawkesbury, ON K6A 2B8.

12. Suppliers' right to submit a statement of capabilities

Suppliers who consider themselves fully qualified and available to provide the goods, services or construction services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

13. Closing date for a submission of a statement of capabilities

The closing date and time for accepting statements of capabilities is **July 26, 2024 at 14:00 EDT**.

14. Inquiries and submission of statements of capabilities

Inquiries and statements of capabilities are to be directed to:

Dany Lebel DAP 2-2-7

Email: [dany.lebel2@forces.gc.ca](mailto:dany.lebel2@forces.gc.ca)

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