

QUESTIONS & ANSWERS

Q1. What is the plan to outfit the remaining 35k GOC vehicles (40k - 5k already deployed) with GO9 telematics to facilitate the required analytical services within agencies that presently do not have telematics.

A1: Applying telematics to analyze vehicle usage data and inform EV charging needs is part of the updated on-road fleet targets in the [Greening Government Strategy](#) and Departments with a fleet of 10 or more vehicles will develop and maintain Strategic Fleet Greening Plans that outline how they will achieve the targets.

Q2. As an extension to the question above, can respondents include the supply of GO9 telematics into their proposals, as an integral part of the required analytical services, for agencies that do not already have telematics?

A2: No. The provision for telematics is covered by the National Master Standing Offer for Fleet Management Support Services and outside the scope of this work. The onus is on the fleet owning departments to outfit their vehicles with telematics, to allow for at least 3 months of data collection prior to a Green Fleet Optimization Assessment.

Q3: The RFP states '*For Criterion R1 through R4, up to five (5) project summaries can be cited.*' Also, in each rated criterion from R1-R3 (within the rated category table), a maximum of 5 projects is referenced within each category.

- A. Can you confirm whether 5 project summaries can be referenced for each category? e.g., R1 can use 5 projects and R2 can use a different set of 5 projects if required; or
- B. Can you confirm that only a total of 5 project summaries can be referenced for R1, R2 and R3 categories?

A3: A maximum of 5 projects can be referenced for each rated category (R1-R3), however, 5 similar or different projects can be used for each rated category. E.g., R1 can use 5 projects, R2 can use a different set of 5 projects, etc.

Q4: Can we make an assumption that the representative 200 vehicle fleet would contain 10 or fewer vehicle types? As an example, vehicle types may include categorization such as SUV, Class 3 Truck, Class 8 Tractor, Sweeper, etc.

(The number of vehicle types may affect the complexity of the lump sum cost scope / breakdowns)

A4: Assume a fleet of 200 vehicles *may* include more than 10 vehicle types, composed of a variety of light-duty, medium and heavy-duty vehicles. Examples may include but are not limited to: LD cargo vans, passenger vans, pickup trucks, sedans, and SUVs (including crossovers and station wagons), MHDV trucks, busses, etc.

A further break down of types of vehicles within each class or category account the variety of differences in vehicle platforms including vehicle size (compact, intermediate, full-size), the number of passengers, drive type (2WD, AWD, 4x4) and any combination thereof.

Q5: The RFP states 'Proposals must achieve the stated minimum points required overall for the rated criteria to be assessed as responsive under the point rated technical criteria section; proposals not meeting the minimum required points will be deemed non-responsive.'

We were unable to locate within the RFP the minimum required points. Can Natural Resources Canada indicate to us what that minimum point requirement is?

A5: This was an error in the RFP. No minimum point requirement. Please refer to RFP amendment 001.