

Questions and Answers – Ms Dynamics 365

Date: 17 April 2024

Question 1:

With respect to all Corporate Mandatory and Point-Rated Technical Criteria – In order to ensure bidders are providing accurate and true information for the referenced contracts, many Federal Government Departments and Agencies are requiring bidders to provide a signed attestation from the Client Reference, not only by the Bidder. This has been included to protect the Crown from any possibility of any inflated information in the bids submitted. Example solicitations that have recently required this include:

- ISC (Solicitation #1000236449) - Microsoft Dynamics CRM and Power Platform – 2022
- DFO (Solicitation #WS4211053577) - Data and Analytics Digital Transformation Services – 2023
- StatCan (Solicitation #WS3684426687) - Cloud Initiatives Support Services – 2023
- SSC (R000152781/A) - Data Analytics/Data Management – 2023

To ensure the information is accurate and true for all customer references included in the Corporate Technical Criteria, would the Crown please add a section within the “Customer Reference Contact Information Form (Attachment 4 to Part 8)” for the individual Client Stakeholder to sign and attest the information is true and accurate.

Answer 1:

INFC does not see the need to amend as suggested. Refer to the statement in the Client Reference Contact Information Form at Attachment 4 to Part 8: “By signing below, the Bidder certifies that the information provided in this Form is accurate.”

Question 2:

Regarding M1 of the Corporate Mandatory Technical Criteria – Canada is currently seeking two (2) Customer Reference Contracts with a minimum value of \$1M each (Canadian, including taxes). From our understanding, the Crown would see value in a company who has not only been awarded a \$1M contract for the design and implementation of MS Dynamics 365 solutions, but who has proven to deliver these services on the contract.

- Would the Crown please confirm that for M1, “Bidders must provide two Customer Reference Contracts with a minimum invoiced value of \$1M each (Canadian, including taxes), demonstrating experience designing and implementing MS Dynamics 365 solutions”.

Answer 2:

Canada feels that by requesting a contract value of \$1M with a requirement to have been in place for 12 months, this is sufficient to demonstrate the required experience. M1 remains unchanged.

Question 3:

With respect to M4 of the Corporate Mandatory Technical Criteria – Canada is requiring bidders to provide a minimum of 200 cumulative person days billed across three (3) contracts for the TBIPS categories listed (or equivalent). It’s our understanding that Canada is seeking billed days that are

relevant to this solicitation. Would Canada please confirm that the 200 person days billed for each category must have been for the design, implementation or integration of MS Dynamics 365 solutions?

Answer 3:

No, the work does not have to have been for the design, implementation or integration of MS Dynamics 365 solutions. M4 requires that the reference contract(s) (a maximum of three, but could be demonstrated by one or two, as applicable) show 200 billed days for each category in any capacity.

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Question:4

Regarding APPENDIX F TO ANNEX A - ADDITIONAL FINANCIAL INFORMATION FOR PROPOSED RESOURCES, Page 58 of 71, can Canada clarify if this table is to be provided for every individual TA issued against the contract after contract award?

Answer 4:

Yes, the table will need to be provided for every individual TA issued against the contract after contract award.

No amendment is necessary.

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Question 5:

Is there someone currently, or has there been someone in the past providing similar or relevant services? If yes, who has been providing these services, what is (or was) the contract value and what is (or was) the duration of the contract (including any extensions), and are they allowed to bid on this opportunity?

Answer 5:

Yes, these services were provided by Coradix Technology Consulting Ltd., contract value \$11,653,125 for a period of two years; however, that contract was recently terminated.

No, they have not been invited to bid on this opportunity.

Question 6:

Regarding Mandatory Requirement M4, will Canada please confirm that task mapping a TBIPS A.7 Programmer Analyst, Level 3 resource as equivalent to a TBIPS A.7 Programmer Analyst, Level 2 will be acceptable as long as the work performed matches at least 70% of the tasks listed under the TBIPS A.7 Programmer Analyst, Level 2?

Answer 6:

Yes, that will be acceptable.

Question 7:

Would the crown confirm for M2 that bidders can submit customer reference contract demonstrating experience designing and implementing solutions for Grants and Contributions system(s) using MS Dynamics or similar solutions i.e. M365 and Power platform.

Answer 7:

No, Canada needs MS Dynamics 365 environment

Question 8:

Would the crown confirm that the basis of selection on the solicitation is 70% Technical 30% financial.

Answer 8:

No, please refer to part 4, paragraphs 4.3 and 4.4 "Basis of Selection" specifically 4.4.1 below:

4.4.1 Basis of Selection – Minimum Point Rating

- (a) To be declared responsive, a bid must:
 - (i) comply with all the requirements of the bid solicitation; and
 - (ii) meet all mandatory technical evaluation criteria; and
 - (iii) obtain the required minimum points for the technical evaluation criteria which are subject to point rating; and
 - (iv) obtain the required minimum points for the financial evaluation criteria.
- (b) Bids not meeting (i) or (ii) or (iii) or (iv) will be declared non-responsive. The responsive bid with the lowest total evaluated price will be recommended for award of a contract.

Question 9:

Would the crown confirm the expected contract duration including option year periods?

Answer 9:

Please refer to Part 1, paragraph 1.2 (b) "It is intended to result in the award of one contract for two years."