



**RETURN BIDS TO /  
RETOURNER LES SOUMISSIONS À:**

**Parks Canada Agency, Bid Receiving Unit  
National Contracting Services**

**BID FAX : 1-855-983-1808**

**Bid Email / Courriel de soumission:**  
[soumissionsami-bidsrpc@pc.gc.ca](mailto:soumissionsami-bidsrpc@pc.gc.ca)

This is the only acceptable email address for responses to bid solicitation. Bids submitted by email directly to the Contracting Authority or to any other email address will not be accepted.

The maximum email file size is 15 megabytes. Parks Canada Agency (PCA) is not responsible for any transmission errors. Emails with links to bid documents will not be accepted.

**INVITATION TO QUALIFY  
INVITATION À SE QUALIFIER**

**Proposal to: Parks Canada Agency**

Vendor/Firm Name and Address  
Raison sociale et adresse du fournisseur/de l'entrepreneur

**Issuing Office :**

Parks Canada Agency  
National Contracting Services  
Quebec City

<b>Title-Sujet</b> Stage 1 - Trail creation Cap-des-Rosiers, Forillon National Park		
<b>Solicitation No. - No. de l'invitation</b> 5P468-23-0284/A		<b>Date:</b> February 15, 2024
<b>Client Ref. No. – No. de réf du client.</b> PR 10232764		
<b>Solicitation Closes – L'invitation prend fin :</b>		
<b>at – à</b> 2:00 PM	<b>on – le</b> March 5, 2024	<b>Time Zone - Fuseau horaire</b> EST - HNE
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>		
<b>Address Inquiries to: - Adresser toute demande de renseignements à :</b> Cloë Pelland Tessier <a href="mailto:cloe.pelland-tessier@pc.gc.ca">cloe.pelland-tessier@pc.gc.ca</a>		
<b>Telephone No. - No de téléphone</b> <b>1-418 928-7252</b>		<b>Fax No. – No de FAX:</b> <b>1-855-983-1808</b>
<b>Destination of Goods, Services, and Construction:</b> <b>Destinations des biens, services et construction :</b>  See Herein – Voir aux présentes		

**TO BE COMPLETED BY THE BIDDER  
À ÊTRE COMPLÉTÉ PAR LE SOUMISSIONNAIRE**

<b>Vendor/Firm Name – Nom du fournisseur/de l'entrepreneur</b>	
<b>Address - Adresse</b>	
<b>Name of person authorized to sign on behalf of the Vendor/Firm Nom de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur</b>	
<b>Title - Titre</b>	
<b>Telephone No. - N° de téléphone:</b> _____	
<b>Email Address – Courriel :</b> _____	
<b>Signature</b>	<b>Date</b>

## **2 STAGE SELECTION PROCESS**

### **IMPORTANT NOTICE TO BIDDERS**

#### **TWO STAGE SELECTION PROCESS**

This is the first stage (Stage one) of a two-stage competition: the first stage will evaluate the qualifications of all bidders; second stage (Stage two) will invite the qualified bidders to provide a financial bid on the project based on the specifications and drawings. Upon award of contract in Stage Two the pre-qualification list will expire and will not be used in any other solicitation. The qualification list will expire within 180 days or upon award of a contract in Stage Two, whichever is earlier, and the prequalification list will not be used in any other solicitation.

#### **LIST OF PRE-QUALIFIED BIDDERS:**

A list of pre-qualified bidders from Stage One will not be released. Contract award notice of the successful bidder of Stage Two will be posted on [canadabuys.canada.ca](http://canadabuys.canada.ca)

#### **BIDS RECEIVED BY FAX AND EMAIL WILL BE ACCEPTED AS OFFICIAL.**

#### **BIDS RECEIVED IN-PERSON OR BY COURIER WILL NOT BE ACCEPTED.**

The only acceptable email address for responses to bid solicitations is [soumissionsami-bidsrpc@pc.gc.ca](mailto:soumissionsami-bidsrpc@pc.gc.ca). Bids submitted by email directly to the Contracting Authority or to any email address other than [soumissionsami-bidsrpc@pc.gc.ca](mailto:soumissionsami-bidsrpc@pc.gc.ca) will not be accepted.

The only acceptable facsimile for responses to bid solicitations is 1-855-983-1808.

The maximum email file size that Parks Canada is capable of receiving is 15 megabytes. The Bidder is responsible for any failure attributable to the transmission or receipt of the emailed bid due to file size.

The Bidder should be cognisant of the size of the email as a whole, and not only the attachments. Please take into consideration that some attachments, when sent, may be resized during the email transfer. If the email size is too large, the Bidder should send the bid in multiple emails properly labeled with the solicitation number, project name, and indicate how many emails are included (ex. 1 of 2).

Emails with links to bid documents will not be accepted. Bid documents must be sent as email attachments.

#### **DIRECT DEPOSIT**

The Government of Canada has replaced cheques with direct deposit payment(s), an electronic transfer of funds deposited directly into a bank account. New vendors who are awarded a contract will be required to register their direct deposit information with Parks Canada to receive payment.

Additional information on this Government of Canada initiative is available at:

<http://www.directdeposit.gc.ca>

## SPECIAL INSTRUCTIONS TO BIDDERS (SI)

### TWO STAGE SELECTION PROCESS

This is a two stage selection process. Bidders responding to this selection process are requested to submit a bid in two stage. Stage One bid covers only the qualifications and experience of the Bidder.

Following the evaluation of the submissions, Bidders will be advised of their qualification result and the status of the tender. Stage Two Bidders will be provided an INVITATION TO TENDER (ITT) for the financial evaluation in relation to the specifications and drawings. Please refer to sample ITT attached (Appendix 2). Please note that the ITT used in Stage 2 of this process will be a Single Envelope ITT with a Low Price Basis of Selection. The attached sample is only being provided for bidders to reference the General Conditions.

### ENQUIRIES DURING THE SOLICITATION PERIOD

1. Enquiries regarding this bid must be submitted in writing to the Contracting Officer named on the Invitation to Tender - Page 1 at e-mail address [cloe.pelland-tessier@pc.gc.ca](mailto:cloe.pelland-tessier@pc.gc.ca) . Enquiries should be received no later than five (5) business days prior to the date set for solicitation closing to allow sufficient time to provide a response. Enquiries received after that time may result in an answer NOT being provided.
2. To ensure consistency and quality of the information provided to Bidders, PCA will examine the content of the enquiry and will decide whether or not to issue an amendment.
3. All enquiries and other communications related to this bid sent throughout the solicitation period must be directed ONLY to the Contracting Authority named in paragraph 1. above. Failure to comply with this requirement may result in the bid being declared non-compliant.

### STAGE 1

Appendix 1 – Stage One Qualification Requirements must be submitted **ONLY** to the PCA Bid Receiving Unit by the date, time and place indicated on page 1 of the Invitation to Qualify. The PCA will not assume responsibility for submissions directed to any other location.

Submissions received by fax and email will be accepted as official and must meet the following requirements:

- a. Must satisfy Appendix 1 - Stage One Qualification Requirements and should include the completed front page of the Request for Qualifications.
- b. Must indicate:
  - Solicitation number
  - Name of Bidder

The first page of all amendment(s) that have been duly signed/initialed verifying proof of receipt or written acknowledgement of receipt of amendments should be submitted with the bid but may be submitted afterwards. If any amendment(s) are not acknowledged as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the documentation within the time frame specified will render the bid non-responsive.

### COMPLETION OF SUBMISSION

The Bidder shall base the submission on the applicable documents listed in the Special Instructions to Bidders. It is the responsibility of the Bidder to obtain clarification on any terms, conditions or technical requirements contained in this document.

### DEBRIEFINGS

After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within fifteen (15) working days of receipt of the results of the bid solicitation process. The debriefing may be in writing or by telephone.

## **APPENDIX 1 – STAGE ONE QUALIFICATION REQUIREMENTS**

### **DESCRIPTION:**

Parks Canada Agency (PCA) is currently developing a project to build a multi-user trail (Type 1) and picnic areas in the Beaver sector of Forillon National Park. The project aims to create approximately 2.8 new kilometers of trail between the Centre d'Accueil et de Découverte du havre de Cap-des-Rosiers and the western end of the portion of Route 132 that was abandoned a few years ago, in the Castor sector. Ultimately, the project aims to increase the number of walking trails available to enrich the experience of visitors to the national park.

As part of this project, Parks Canada needs a contractor to build this multi-user trail and the 2 associated picnic areas. The trail will be built primarily on or along pre-existing, existing or older, abandoned road alignments, and 2 road crossings (including one on existing Route 132) are planned as part of the project.

Parks Canada has already retained the services of a consulting engineering firm to plan, analyze and design the plans and specifications for this project. With this step completed, Parks Canada is now proceeding with the construction of this trail.

West of Route 132, the work will be carried out in an area that is normally busy with visitors during park operations, i.e. from early June to mid-October, but this area will be closed for the duration of the work. On the other hand, east of Highway 132, the work will have to take into account traffic levels, as this area will not be closed for the occasion.

The work covered by this contract involves the construction of a new multi-user trail and the development of adjoining picnic areas. This work includes, but is not limited to :

- The addition of new culverts under the proposed multi-user trail, including excavation, supply and installation of the new culvert, backfilling and stonework at the ends as indicated in the plans and specifications;
- Preparation of infrastructure surfaces for construction of the multi-user trail, including flush cutting of stumps, grubbing including root removal in indicated areas, removal of all tree debris from the ground, and pruning and/or cutting of isolated trees in accordance with the requirements of the plans and specifications.
- Removal and management of topsoil in specified areas.
- Construction of a multi-user trail approximately 3.5 m wide and 2.8 km long, with occasional widening, including excavation, installation of a geotextile membrane, backfilling, subgrade preparation, granular base, CG-14 pavement and topsoil.
- The construction of two (2) picnic areas, one on Old Route 132 and the other near the existing Stationnement du Castor, including the levelling of the granular surface in place as well as the construction of concrete bases to accommodate the outdoor furniture provided for in the plans and to be installed outside this contract.
- All excavations and backfilling required for the construction of the works.
- Environmental protection measures for work in watercourses and wetlands.
- Construction of a pedestrian crossing on Route 132, including installation of signage and pavement markings.
- Clean-up of Route 132 where necessary during the entire construction period, at the end of the work and upon request by Parks Canada.
- Occupational health and safety management for the duration of the work.

All work must be performed in accordance with federal and provincial regulations applicable to the agencies having jurisdiction over the work. The work is subject to the National Parks Act and Regulations, the Canadian Environmental Protection Act, the Canada Labour Code and the Quebec Occupational Health and Safety Regulations.

Bidder Instructions: The Bidder is requested to respond to the Stage One Evaluation Criteria using the tables below.

### **BASIS OF SELECTION:**

A submission must comply with the mandatory requirements to be declared responsive in Stage One.

### **MANDATORY REQUIREMENTS:**

At Stage One bid closing time, the Bidder must:

- a) comply with the following Mandatory Requirements; and
- b) provide the necessary documentation to support compliance.

All Mandatory requirements should be completed and submitted prior to closing with sufficient detail to demonstrate compliance. Failure to demonstrate compliance with all mandatory requirements via the original submission, may result in the submission being deemed non-responsive. At any time in the evaluation stage should PCA officials identify any minor irregularities or omissions the Contract Authority may inform the proponent of a time frame within which to provide a clarification or missing information. Failure to comply with the request of the Contracting Authority within the time frame provided will render the submission non-responsive.

Select a **maximum of two (2)** reference projects undertaken by the Bidder within the last 10 years for each **mandatory** requirement. A response to each **mandatory requirement** is required. Only the first two (2) projects listed for each, in sequence, will receive consideration and any others will not receive consideration.

The evidence provided by the bidder may be verified. PCA reserves the right to verify information for completeness and accuracy and to confirm reference satisfaction with services provided.

Bidders are requested to indicate (Yes/No) in the right column below, however simply stating Yes is not sufficient. The Bidder must provide substantiation as outlined in the mandatory requirements.

#	Mandatory Requirements	Met (Yes/No)
M1	<p>By the closing date and time of this prequalification, the bidder must have substantially completed two (2) construction projects in the past 10 years that demonstrate a similar size and scope to the project in question, including municipal infrastructure and trail construction projects in a high-traffic area.</p> <p>The projects preferably but need not necessarily have been in the public sector (i.e. work completed for a federal, provincial/territorial or municipal government client).</p> <p>For at least 1 (one) of the project examples, the Bidder must have been the Prime Contractor and not have been retained to complete the work under sub-contract.</p> <p><b>Of the two (2) projects required, at least one (1) must demonstrate the following experience :</b></p> <ul style="list-style-type: none"> <li>- Construction of bicycle paths, hiking trails or secondary access roads in tourist, pedestrian or high-traffic areas.</li> </ul> <p><b>Bidders must demonstrate that they meet all the mandatory experience criteria below. This can be demonstrated by the amount of experience in the two (2) reference projects provided;</b></p> <ul style="list-style-type: none"> <li>- Excavation and earthworks site management (construction work involving digging, moving, compacting, levelling earth or granular materials, including work on small engineering structures and street or road construction work in earth and granular materials, including ditches).</li> <li>- Experience in working and coordinating teams with successful supply chain management (management of suppliers, subcontractors and artisan truckers).</li> <li>- Experience in managing, controlling and maintaining traffic, managing users (visitors) in the vicinity of the worksite and site cleanliness on high-traffic sites.</li> </ul> <p>The component of the project completed by the bidder must have been at least \$300,000 in value (excluding taxes).</p> <p>The bidder must provide a client reference (name of client, name of client representative and their position, contact information) for each project. The client references will be used for fact verification only.</p> <p><b>Note: The Bidder must provide substantiation of above Mandatory Requirement using Project 1 and Project 2 Tables below (use extra pages if necessary).</b></p>	

<b>PROJECT 1:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date(YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____ Yes or ____ No</b>		
<p><b>Did this project include road construction in a tourist, pedestrian or high-traffic area in North America?</b></p> <p>____ Yes or ____ No      If yes, please describe in sufficient detail to demonstrate compliance.</p>		
<p><b>Did this project involve road construction in North America similar in scope and scale to this project?</b></p> <p>____ Yes or ____ No</p> <p><b>In the project description be sure to identify and describe with sufficient detail which of the following elements are included in the example project.</b></p> <ul style="list-style-type: none"> <li>- Excavation and earthworks site management (construction work involving digging, moving, compacting, levelling earth or granular materials, including work on small engineering structures and street or road construction work in earth and granular materials, including ditches).</li> <li>- Experience in working and coordinating teams with successful supply chain management (management of suppliers, subcontractors and artisan truckers).</li> <li>- Experience in managing, controlling and maintaining traffic, managing users (visitors) in the vicinity of the worksite and site cleanliness on high-traffic sites.</li> </ul>		
<p>Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable.</p> <p><b>Name:</b></p> <p><b>Email:</b></p> <p><b>Phone #:</b></p>		
<p>Cost of project work \$ _____</p> <p>(must be at least \$300,000 excluding taxes)</p>		

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Amd. No. - N° de la modif.  
-

Contracting Authority - Autorité contractante  
Cloë Pelland Tessier

Client Ref. No. - N° de réf. du client  
10232764

File Name - Nom du dossier  
Stage 1 - Création de sentier Cap-des-Rosiers, Parc national Forillon

**Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, etc.)**

<b>PROJECT 2:</b>		<b>Met (Yes/No)</b>
<b>Project Title:</b>		
<b>Project Location:</b>		
<b>Client (Owner or General Contractor if sub-contract):</b>		
<b>Project Start Date(YYYY/MM/DD):</b>	<b>Project Substantial Completion Date (YYYY/MM/DD):</b>	
<b>Was this project substantially completed in the past 10 years? ____Yes or ____No</b>		
<p><b>Did this project include road construction in a tourist, pedestrian or high-traffic area in North America?</b></p> <p>____Yes or ____No      If yes, please describe in sufficient detail to demonstrate compliance.</p>		
<p><b>Did this project involve road construction in North America similar in scope and scale to this project?</b></p> <p>____Yes or ____No</p> <p><b>In the project description be sure to identify and describe with sufficient detail which of the following elements are included in the example project.</b></p> <ul style="list-style-type: none"> <li>- Excavation and earthworks site management (construction work involving digging, moving, compacting, levelling earth or granular materials, including work on small engineering structures and street or road construction work in earth and granular materials, including ditches).</li> <li>- Experience in working and coordinating teams with successful supply chain management (management of suppliers, subcontractors and artisan truckers).</li> <li>- Experience in managing, controlling and maintaining traffic, managing users (visitors) in the vicinity of the worksite and site cleanliness on high-traffic sites.</li> </ul>		
<p>Provide a client reference. This can be an Owner's or Owner's Representative's name, email and phone number for authentication/verification of information presented. Where the work was done under sub-contract, the contact information for the General (Prime) Contractor is acceptable.</p> <p><b>Name:</b></p> <p><b>Email:</b></p> <p><b>Phone #:</b></p>		
<p>Cost of project work \$ _____</p> <p>(must be at least \$300,000 excluding taxes)</p>		



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File Name - Nom du dossier  
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**Briefly describe the project (i.e.: cost, scope, size, distinguishing characteristics, etc.)**

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## **APPENDIX 2 – EXAMPLE INVITATION TO TENDER (ITT)**

**(ATTACHED SEPARATELY)**