

# SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires** 

#### RETURN BIDS TO: RETOURNER LES SOUMISSIONS À :

By e-mail to: - Par courriel au:

tony.youness@tc.gc.ca

Attention: - Attention: Tony Youness

Solicitation Closes - L'invitation prend fin

At - à :

2:00 PM - 14:00

On - le:

Tuesday, February 20,2024 Tuesday, February 27,2024

Time Zone - Fuseau Horaire : Eastern Daylight Time (EDT) Heure avancé de l'Est (HAE)

Title - Sujet

Amendment No. - N° modif.

Application/Software Architect (Power Platform)

**411.** 

Sollicitation No.
N° de l'invitation

T8080-230182

Date of Amendment
Date de modification
February 9,2024

Address enquiries to : - Adresser toute demande de renseignements à :

Tony Youness

E-Mail Address - Courriel: Tony.youness@tc.gc.ca

Destination

See herein - Voir aux présentes

Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

**Instructions**: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

Delivery required
Livraison exigée
See herein - Voir aux présentes

Delivery offered
Livraison proposée
Not applicable - Sans objet

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur

Person authorized to sign on behalf of Vendor/Firm (type or print): | La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :

Name - Nom Title - Titre

Signature Date





## THIS SOLICITATION AMENDMENT IS RAISED TO:

1. Provide clarification and answers to questions from potential supplier

#### **QUESTIONS AND ANSWERS:**

Question 18	Corporate criterion MC1 states that Bidders must submit three (3) distinct reference contracts to demonstrate Power Platform Architecture services within the technical areas listed in the requirement. Would the Crown please consider accepting <u>up to</u> three (3) contracts instead, as long as they meet the \$10,000,000.00 cumulative value requirement	
	TC reviewed your request and agreed to change MC1.	
Answer 18	Please see amendment #F below	
Question 19	Corporate criterion MC1 states that of the \$10M value, 75% of the contract value must have been delivered and invoiced. Would the Crown please amend this and accept contracts where 50% of the value was invoiced instead? This would let Bidders highlight their experience in delivering services on relevant, high-value contracts that have been awarded within the past couple of years, but have not billed \$7.5M+ yet.	
Answer 19	TC reviewed your request and MC1 remains unchanged.	
	MC1 has been modified to a cumulative value of \$8,000,000 (see amendment 4). As a result, minimum contract value delivered and invoiced is \$6,000,000. MC1 will not be further modified in this regard.	

## THIS SOLICITATION IS HEREBY AMENDED AS FOLLOWS:

# **Amendments:**

F) DELETE under "Attachment 4.1-Bid Evaluation Criteria", Part A: Corporate Mandatory Criteria - THE BIDDER, section MC1 in its entirely and REPLACE with:

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
MC1	The Bidder must submit up to three (3) distinct reference contracts to demonstrate that the Power Platform Architecture services provided are within the technical areas defined below in the last seven (7) years before bid closing date.		
L			anada



CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
	Each contract reference must demonstrate the Bidder's Corporate experience completing tasks related to Power Platform architecture:		
	<ol> <li>Solution envisioning and requirements</li> <li>Architecting a solution</li> <li>Implementing a solution</li> <li>Mentoring</li> </ol>		
	To be accepted, each contract must:		
	a. Have been with a single client.		
	<ul> <li>b. Must be for a minimum of twelve (12) months duration;</li> <li>OR</li> </ul>		
	Must be a minimum length of 6 months if there are 5 or more Power Apps resources deployed from the Bidder concurrently for the 6-month duration.		
	c. The combined value of the three reference contracts must be a minimum value of <b>\$8,000,000.00</b> (CAD), including taxes.		
	d. Of the \$8,000,000.00 value, 75% of the contract value (\$6,000,000) must have been delivered and invoiced. If the total contract value exceeds 10,000,000 the minimum contract value required to be delivered and invoiced remains \$6,000,000.		
	e. At least two (2) contracts must be for municipal, provincial, federal, or crown agency organization client level of government. If less than three contracts are submitted, ALL must be for the municipal, provincial, federal, or crown agency organization client level of government.		
	f. Include a Statements of Work or signed Client letters from the project authority of the reference contracts that substantiate all tasks identified in this section were provided by the Bidder.		
	Bidders must use the Corporate Reference Response Form - Table 1 (included below) to clearly demonstrate support for the project tasks referenced in the following list for <u>each</u> of their reference contracts:		





CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
	1) Solution envisioning and requirement analysis:  1. Identity existing solutions and systems  2. Capture requirements:  a. Identify functional and non-functional requirements;  b. Identify and documents the organization's desired business processes;  3. Perform fit/gap analysis:  a. Evaluate the Power Platform component options to solve requirements;  b. Address any functional gaps through alternate solutions; and  c. Determine the scope for the solution.		
	2) Architecting solutions		
	<ol> <li>Lead the design process:         <ul> <li>Design the customizations;</li> <li>Design and validate user experience prototypes;</li> <li>Identify opportunities for component reuse;</li> <li>Design the application lifecycle management (ALM) process; and</li> <li>Design the data migration strategy.</li> </ul> </li> </ol>		
	<ul> <li>Design the data model:</li> <li>a. Design tables and columns;</li> <li>b. Design reference and configuration data;</li> <li>c. Design relationship and relationship behaviors; and</li> <li>d. Determine when to connect to external vs import data.</li> </ul>		
	<ul> <li>3. Design integrations:</li> <li>a. Design integration with the organization's existing systems;</li> <li>b. Design an authentication strategy;</li> <li>c. Design third party integrations; and</li> <li>d. Design Robotic Process Automation (RPA) OR automated workflows with Power Automate</li> </ul>		
	<ul> <li>4. Design the security model: <ul> <li>a. Design business unit and team structure;</li> <li>b. Design security roles;</li> <li>c. Design column and row level security;</li> <li>d. Identify data loss prevention (DLP) policies for a solution; and</li> <li>e. Determine how external users will access a solution.</li> </ul> </li> </ul>		





CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
	3)Implementing solutions		
	1. Validate the solution:  a. Evaluate designs and implementation;  b. Validate security;  c. Ensure solution conforms to API limits;  d. Assess the solution performance and impact on resources;  e. Resolve automation conflicts; and  f. Resolve integration conflicts.  2. Support go-live:		
	<ul> <li>a. Identify and resolve potential and actual performance issues;</li> <li>b. Troubleshoot data migration; and</li> <li>c. Identify factors that impact go-live readiness and remediate issues.</li> </ul>		
	4) Professional developer mentoring		
	Provide mentoring to the professional developers new to the Power Platform to enhance their understanding and proficiency in working effectively with the Power Platform		
	Note to Bidders: Corporate experience must be demonstrated by citing specific examples of work performed by the Bidder that relate to the specific technical areas noted above. If the Bidder's description does not fully demonstrate that the requirement is met by the project cited or does not clearly demonstrate the experience was utilizing Power Platform, then the project experience will not be considered.		
	Appendix A Table 1 below is to be completed for each project identified		

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME

