SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Title - Sujet	**Amendment No. - N° modif.**
Application/Software Architect (Power Platform)	5

Sollicitation No. N° de l'invitation	**Date of Amendment Date de modification**
T8080-230182	February 8,2024

Address enquiries to : - Adresser toute demande de renseignements à :

Tony Youness

E-Mail Address - Courriel : Tony.youness@tc.gc.ca

Destination
See herein - Voir aux présentes

Comments - Commentaires

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À :

By e-mail to: - Par courriel au :

tony.youness@tc.gc.ca

Attention: - Attention :
Tony Youness

Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

Delivery required Livraison exigée	**Delivery offered Livraison proposée**
See herein - Voir aux présentes	Not applicable - Sans objet

Vendor/Firm Name and Address
Raison sociale et adresse du fournisseur/de l'entrepreneur

Solicitation Closes - L'invitation prend fin

At - à :
2:00 PM - 14:00

On - le :
~~Tuesday, February 20,2024~~
Tuesday,February 27,2024

Time Zone - Fuseau Horaire :
Eastern Daylight Time (EDT)
Heure avancé de l'Est (HAE)

Person authorized to sign on behalf of Vendor/Firm (type or print): |
La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :

Name - Nom   **Title - Titre**

Signature   **Date**

Canada

THIS SOLICITATION AMENDMENT IS RAISED TO:

1.   Provide clarification and answers to questions from potential supplier

QUESTIONS AND ANSWERS:

Question 12	In recent years, many departments have used the TBIPS Tier 1 SA procurement vehicle for highly relevant Power Platform architecture contracts, making it difficult for bidders to meet the combined $10,000,000.00 threshold in Corporate Mandatory Criteria MC1. The choice of procurement vehicle (Tier 1 vs. Tier 2) is out of a bidder's control, therefore MC1 may unintentionally disqualify bidders with relevant Power Platform architecture experience. In the interest of open and fair procurement and to promote increased bidder participation, will Transport Canada accept a combined value of $8,000,000.00 for the three reference contracts used in Corporate Mandatory Criteria MC1?
Answer 12	TC reviewed your request and agreed to change MC1. Please see amendment #B below
Question 13	Can you please clarify the following question regarding MC1. It appears as though there is a typo and/or formatting issue in numbering of criteria within MC1. Please confirm that under section heading **"To be accepted, each contract must:"** the first item d as labelled should be labelled item b. Also, the "OR" which separates first item d and first item e should be combined to form consolidated item b. This section of MC1 would then read as follows: To be accepted, each contract must: a. Have been with a single client; b. Must be for a minimum of twelve (12) months duration; OR must be a minimum length of 6 months if there are 5 or more Power Apps resources deployed from the Bidder concurrently for the 6-month duration; c. The combined value of the three reference contracts must be a minimum value of $10,000,000.00 (CAD), including taxes. d. Of the $10,000,000.00 value, 75% of the contract value must have been delivered and invoiced. e. At least two (2) contracts must be for municipal, provincial, federal or crown agency organization client, level of government. f. Include a Statements of Work or signed Client letters from the project authority of the reference contracts that substantiate all tasks identified in this section were provided by the Bidder.
Answer 13	TC reviewed your request and agreed to change MC1. Please see amendment #B below.
Question 14	We are seeking clarity on Transport Canada's response to Question 7 in Amendment 3 with respect to Corporate Mandatory Criteria MC1 and the required amount of the total contract value that needs to be invoiced to meet item (d): "Of the $10,000,000.00 value, 75% of the contract value must have been delivered and invoiced." We are trying to understand if Bidders must demonstrate they have invoiced 75% of the combined contract value, or just demonstrate they have invoiced $7.5 million combined total, regardless of the

	total value of the contracts. Can Transport Canada please clarify which scenario (a or b) is correct for MC1: a) Bidders must demonstrate they have invoiced/billed 75% of the MINIMUM combined contract value stated in item (c) ($10 million). For example: Contract A has a value of $7 million and the Bidder has billed $4 million. Contract B has a value of $4 million and the Bidder has billed $3 million. Contract C has a value of $2 million and the Bidder has billed $1 million. The total combined value of the contracts is $13 million, which is greater than the minimum value of $10 million. The total combined invoiced value is $8 million, which is greater than 75% of the minimum value of $10 million. This Bidder IS compliant because they have invoiced greater than $7.5 million. b) Bidders must demonstrate they have invoiced 75% of the TOTAL combined contract value. For example: Contract A has a value of $7 million and the Bidder has billed $4 million. Contract B has a value of $4 million and the Bidder has billed $3 million. Contract C has a value of $2 million and the Bidder has billed $1 million. The total combined value of the contracts is $13 million. The total combined invoiced value is $8 million, which is 61% of the total combined value of the contracts. This Bidder is NOT compliant because they have not billed 75% of the TOTAL combined contract value.
Answer 14	TC reviewed your request and agreed to change MC1. Please see amendment #B below. *The total contract amount in MC1 has been changed. Minimum total value is $8,000,000 with a minimum $6,000,000 of contract value delivered and invoiced. Using those target numbers, BOTH scenarios a) and b) above are compliant. As clarified in the updated MC1, the minimum contract value to be delivered and invoiced is $6,000,000. This figure is based on the minimum total combined contract value set by the requirement ($8,000,000) as opposed to the total value of the submitted contracts.*
Question 15	We are seeking clarity on Transport Canada's rationale for their response to Question 10 in Amendment 3 with respect to awarding points for bilingual resources for RC1. As pointed out, the requirement for this RFP is English. The successful Bidder will not be required to provide bilingual resources at the TA stage and therefore, a Bidder's past ability to provide bilingual resources will have no bearing on the resulting contract. In addition, Transport Canada is awarding a total of 15 points (5 per resource) out of a possible 105 points, which is **14%** of the total technical score. While we appreciate and understand the Government of Canada's mandate to maintain a work environment conducive to the effective use of both official languages, we do not understand how Transport Canada can award 14% of the total bid score to a criteria that has no bearing on the resulting contract. As such, in order to create as much fair competition as possible, we recommend Transport Canada amend RC1 as follows: - Remove the 5 points awarded per bilingual resource; **OR** - Amend the points allocation to award <u>true</u> bonus points for bilingual resources by allowing Bidders to score a maximum of 20 points per resource, Maximum points for RC1 to be 60 points total. This would allow English-only resources to score full points by demonstrating all technical capabilities required and bilingual resources would only require 3 out 4 task areas from MC1 to score full points given the bonus for being bilingual.

Answer 15	TC reviewed your request and agreed to change MC1.
	Please see amendment # C below.
	Each resource may score 20 points (total 60 points) with five additional bonus points available if at least one proposed resource is bilingual. The overall Maximum Possible Score is adjusted to 95 points, with minimum score (70% of 95) 67 points.
Question 16	MC1 and RC1 are lengthy requirements that require signed client letters, since a Statement of Work rarely contains the level of detail set out in the MC1 tasks. As such, Bidders must work with their resources, and subsequently clients to validate the details of the reference, which is a lengthy process. Additionally, the change to MC2 in Amendment 2 requiring 12 months of contract experience per resource has caused Bidders to alter and restart part of the response. Will Transport Canada please grant a three-week extension to the solicitation closing date, to allow Bidders adequate time to gather signatures from their clients, prepare a compliant bid and promote the most competition?
Answer 16	TC reviewed your request and agreed to change the End date to Tuesday, February 27,2024 at 2 PM.
	Please see amendment # D below.
Question 17	Will Transport Canada please consider amending one criteria with in the SOW, section **3. Design integration** to more accurately reflect what most organizations are doing with RPA and/or workflow automation. Since it is a mandatory requirement to meet ALL tasks in the SOW, this improved wording will likely result in a broader pool of qualified Bidders/ candidates with the expertise to fulfill all Power Platform assignments within Transport Canada.
	Current SOW requirements reads as follows:
	3. Design integrations:
	a. Design integration with the organization's existing systems;
	b. Design an authentication strategy;
	c. Design third party integrations; and
	d. Design Robotic Process Automation (RPA).
	Amend SOW to read as follows:
	3. Design integrations:
	a. Design integration with the organization's existing systems;
	b. Design an authentication strategy;
	c. Design third party integrations; and
	d. Design Robotic Process Automation (RPA) **OR automated workflows with Power Automate.**
Answer 17	TC reviewed your request and agreed to change MC1.
	Please see amendment # E below.

THIS SOLICITATION IS HEREBY AMENDED AS FOLLOWS:

Amendments:

B) DELETE under "Attachment 4.1-Bid Evaluation Criteria", Part A: Corporate Mandatory Criteria - THE
BIDDER, section MC1 in its entirely and REPLACE with:

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
MC1	**Bidder's Experience** The Bidder must submit three (3) distinct reference contracts to demonstrate that the Power Platform Architecture services provided are within the technical areas defined below in the last seven (7) years before bid closing date. Each contract reference must demonstrate the Bidder's Corporate experience completing tasks related to Power Platform architecture: 1) Solution envisioning and requirements 2) Architecting a solution 3) Implementing a solution 4) Mentoring To be accepted, each contract must: a. Have been with a single client. b. Must be for a minimum of twelve (12) months duration; OR Must be a minimum length of 6 months if there are 5 or more Power Apps resources deployed from the Bidder concurrently for the 6-month duration. c. The combined value of the three reference contracts must be a minimum value of **$8,000,000.00** (CAD), including taxes. d. Of the $**8,000,000.00** value, 75% of the contract value (**$6,000,000**) must have been delivered and invoiced. If the total contract value exceeds 10,000,000 the minimum contract value required to be delivered and invoiced remains **$6,000,000.**		

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)

	e. At least two (2) contracts must be for municipal, provincial, federal, or crown agency organization client level of government.
	
	f. Include a Statements of Work or signed Client letters from the project authority of the reference contracts that substantiate all tasks identified in this section were provided by the Bidder.
	
	Bidders must use the Corporate Reference Response Form - Table 1 (included below) to clearly demonstrate support for the project tasks referenced in the following list for <u>each</u> of their reference contracts:
	
	1) Solution envisioning and requirement analysis:
	  1. Identity existing solutions and systems
	  2. Capture requirements:
	    a. Identify functional and non-functional requirements;
	    b. Identify and documents the organization's desired business processes;
	  3. Perform fit/gap analysis:
	    a. Evaluate the Power Platform component options to solve requirements;
	    b. Address any functional gaps through alternate solutions; and
	    c. Determine the scope for the solution.
	
	2) Architecting solutions
	
	  1. Lead the design process:
	    a. Design the customizations;
	    b. Design and validate user experience prototypes;
	    c. Identify opportunities for component reuse;
	    d. Design the application lifecycle management (ALM) process; and
	    e. Design the data migration strategy.
	
	  2. Design the data model:
	    a. Design tables and columns;
	    b. Design reference and configuration data;
	    c. Design relationship and relationship behaviors; and
	    d. Determine when to connect to external vs import data.
	
	  3. Design integrations:		

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)

	a. Design integration with the organization's existing systems;
	b. Design an authentication strategy;
	c. Design third party integrations; and
	d. Design Robotic Process Automation (RPA).
	
	4. Design the security model:
	    a. Design business unit and team structure;
	    b. Design security roles;
	    c. Design column and row level security;
	    d. Identify data loss prevention (DLP) policies for a solution; and
	    e. Determine how external users will access a solution.
	
	3)Implementing solutions
	
	1. Validate the solution:
	    a. Evaluate designs and implementation;
	    b. Validate security;
	    c. Ensure solution conforms to API limits;
	    d. Assess the solution performance and impact on resources;
	    e. Resolve automation conflicts; and
	    f. Resolve integration conflicts.
	
	2. Support go-live:
	    a. Identify and resolve potential and actual performance issues;
	    b. Troubleshoot data migration; and
	    c. Identify factors that impact go-live readiness and remediate issues.
	
	4) Professional developer mentoring
	
	    a. Provide mentoring to the professional developers new to the Power Platform to enhance their understanding and proficiency in working effectively with the Power Platform
	
	Note to Bidders: Corporate experience must be demonstrated by citing specific examples of work performed by the Bidder that relate to the specific technical areas noted above. If the Bidder's description does not fully demonstrate that the requirement is met by the project cited or does not clearly demonstrate the experience was utilizing Power Platform, then the project experience will not be considered.		

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
	Appendix A Table 1 below is to be completed for each project identified		

C) DELETE under "Attachment 4.1-Bid Evaluation Criteria", Part A: Corporate Mandatory Criteria - THE BIDDER, section RC1 and RC2 in its entirely and REPLACE with:

RC#	Rated Corporate Criteria	Maximum Points	Points Allocation	Bidder's Respon Substantiating Ma B
RC1	Bidder should demonstrate corporate professional services experience's in delivering up to three (3) Application/Software Architect resources with Power Platform Solution Architect experience demonstrating all the tasks identified in MC1 Contract references, were performed by the proposed resources.

Bidder should provide the statements of work for each contract to substantiate the tasks fulfilled by the Application/Software Architect resources with Power Platform Solution Architect experience.

Alternatively, Bidder's may provide a signed letter from the Reference Contract client that fully substantiates all tasks in MC1 were performed by the proposed resource. | /65 | A maximum of 20 points per resource

Solution envisioning and requirement analysis – 5 points

Architecting a solution – 5 points

Implementing a solution – 5 points

Professional developer mentoring - 5 points

Bonus: If at least one resource proposed is bilingual (English / French) – 5 points. | |
| RC2 | The Bidder should demonstrate that the proposed resources in RC1 have successfully completed one or more Power Platform exams, beyond PL-600.

A copy of the Microsoft MCP ID and exam transcript must be provided with the proposal.

Power Platform exams include: PL-100; PL-200; PL-300; PL-400; PL-500; PL-600; PL-900. | 30 | Maximum 10 points per resource, for a maximum of three resources:

1 Power Platform exam = 5 points

2 or more Power Platform exams = 10 points | |

RC#	Rated Corporate Criteria	Maximum Points	Points Allocation	Bidder's Respon... Substantiating Ma... B...
SCORE	**MAXIMUM POSSIBLE**	**/ 95**		
Minimum score required to be compliant (70% of 95 points = 67 Pts)		**/ 67**		

D) DELETE from page 1, the closing date of the RFP and REPLACE with:

Insert: Solicitation closes: Tuesday, February 27,2024 at 2 PM.

E) DELETE under "Attachment 4.1-Bid Evaluation Criteria", Part A: Corporate Mandatory Criteria - THE BIDDER, section MC1 in its entirely and REPLACE with:

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
MC1	**Bidder's Experience** The Bidder must submit three (3) distinct reference contracts to demonstrate that the Power Platform Architecture services provided are within the technical areas defined below in the last seven (7) years before bid closing date. Each contract reference must demonstrate the Bidder's Corporate experience completing tasks related to Power Platform architecture: 5) Solution envisioning and requirements 6) Architecting a solution 7) Implementing a solution 8) Mentoring To be accepted, each contract must: c. Have been with a single client. d. Must be for a minimum of twelve (12) months duration; OR Must be a minimum length of 6 months if there are 5 or more Power Apps resources deployed from the Bidder concurrently for the 6-month duration.		

Canada

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)

	c. The combined value of the three reference contracts must be a minimum value of **$8,000,000.00** (CAD), including taxes.
	
	d. Of the **$8,000,000.00** value, 75% of the contract value (**$6,000,000**) must have been delivered and invoiced. If the total contract value exceeds 10,000,000 the minimum contract value required to be delivered and invoiced remains **$6,000,000.**
	
	e. At least two (2) contracts must be for municipal, provincial, federal, or crown agency organization client level of government.
	
	f. Include a Statements of Work or signed Client letters from the project authority of the reference contracts that substantiate all tasks identified in this section were provided by the Bidder.
	
	Bidders must use the Corporate Reference Response Form - Table 1 (included below) to clearly demonstrate support for the project tasks referenced in the following list for <u>each</u> of their reference contracts**:**
	
	1) Solution envisioning and requirement analysis:
	   3. Identity existing solutions and systems
	   4. Capture requirements:
	      c. Identify functional and non-functional requirements;
	      d. Identify and documents the organization's desired business processes;
	   4. Perform fit/gap analysis:
	      d. Evaluate the Power Platform component options to solve requirements;
	      e. Address any functional gaps through alternate solutions; and
	      f. Determine the scope for the solution.
	
	2) Architecting solutions
	
	   4. Lead the design process:
	      a. Design the customizations;
	      b. Design and validate user experience prototypes;
	      c. Identify opportunities for component reuse;
	      d. Design the application lifecycle management (ALM) process; and		

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)

	e. Design the data migration strategy.
	
	5. Design the data model:
	    a. Design tables and columns;
	    b. Design reference and configuration data;
	    c. Design relationship and relationship behaviors; and
	    d. Determine when to connect to external vs import data.
	
	6. Design integrations:
	    a. Design integration with the organization's existing systems;
	    b. Design an authentication strategy;
	    c. Design third party integrations; and
	    d. Design Robotic Process Automation (RPA) OR automated workflows with Power Automate
	
	5. Design the security model:
	    f. Design business unit and team structure;
	    g. Design security roles;
	    h. Design column and row level security;
	    i. Identify data loss prevention (DLP) policies for a solution; and
	    j. Determine how external users will access a solution.
	
	3)Implementing solutions
	
	2. Validate the solution:
	    a. Evaluate designs and implementation;
	    b. Validate security;
	    c. Ensure solution conforms to API limits;
	    d. Assess the solution performance and impact on resources;
	    e. Resolve automation conflicts; and
	    f. Resolve integration conflicts.
	
	3. Support go-live:
	    a. Identify and resolve potential and actual performance issues;
	    b. Troubleshoot data migration; and
	    c. Identify factors that impact go-live readiness and remediate issues.
	
	4) Professional developer mentoring
	
	    a. Provide mentoring to the professional developers new to the Power Platform to enhance their		

CMC #	Corporate Mandatory Criteria	Met / Not Met	Bidder's Response (Reference to additional substantiating materials included in the Bid)
	understanding and proficiency in working effectively with the Power Platform Note to Bidders: Corporate experience must be demonstrated by citing specific examples of work performed by the Bidder that relate to the specific technical areas noted above. If the Bidder's description does not fully demonstrate that the requirement is met by the project cited or does not clearly demonstrate the experience was utilizing Power Platform, then the project experience will not be considered. Appendix A Table 1 below is to be completed for each project identified		

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME