



National Defence

Défense nationale

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

## REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

### AMENDMENT NO. N° DE LA MODIFICATION

01

### RETURN BIDS TO: RETOURNER LES SOUMISSIONS À:

Matthew.Yaraskovitch@forces.gc.ca

#### Proposal To: National Defence Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore.

#### Proposition à : Défense nationale Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-

<b>Title/Titre</b> Emergency Breathing System In-Service Support	<b>Solicitation No – N° de l'invitation</b> W6399-23-LK64/C
<b>Date of Amendment – Date de modification</b> February 02, 2024	
<b>Address Enquiries to – Adresser toutes questions à</b>  Matthew Yaraskovitch	
<b>Telephone No. – N° de telephone</b> (613) 945-2762	<b>FAX No – N° de fax</b>
<b>Destination</b>  See Herein – Voir ci-inclus	

#### Instructions:

**Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.**

**Instructions: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.**

<b>Solicitation Closes – L'invitation prend fin</b>
At – à : 1400 Eastern Standard Time (EST)
On - le : March 06, 2024

Delivery required - Livraison exigée	Delivery offered - Livraison proposée
Vendor Name and Address - Raison sociale et adresse du fournisseur	
Name and title of person authorized to sign on behalf of vendor (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)	
Name/Nom _____	Title/Titre _____
Signature _____	Date _____



# Canada

**THIS SOLICITATION AMENDMENT IS RAISED TO:**

1. DDP has been changed to FCA. Therefore, the follow sections have been amended—
  - i. Part 3 Section II Financial Bid;
  - ii. 4.1.2 Financial Evaluation;
  - iii. 6.4.2 Shipping Instructions;
2. Amend 6.14 Packaging Requirement;
3. Provide answers to questions from potential bidders;
4. Extend the solicitation closing date by 3 weeks. The previous closing date was 14 February 2024. This has been updated to March 06, 2024.

**THIS RFP IS HERBY AMENDMENT AS FOLLOWS:**

**1. At Part 3 Section II Financial Bid-**

**DELETE –**

Bidders must submit their financial bid as follows:

- 1) Bidders must submit firm prices, Delivered Duty Paid at destinations indicated in Annex A – Statement of Work, Incoterms 2010, Applicable Taxes excluded. The total amount of Applicable Taxes must be shown separately.

**REPLACE with-**

Bidders must submit their financial bid as follows:

- 1) Bidders must submit firm prices, Free Carrier at ([Contractor's facility](#)) Incoterms 2010, Applicable Taxes excluded. The total amount of Applicable Taxes must be shown separately. Bidders must provide the address of the Contractor's shipping point at which the Requirement as noted in Annex A will be made available.

**2. At Section 4.1.2 Financial Evaluation-**

**DELETE –**

The price of the bid will be evaluated in Canadian dollars, Delivered Duty Paid (DDP) at destinations indicated in Annex A – Statement of Work, Incoterms 2010, Applicable Taxes excluded.

**REPLACE with-**

The price of the bid will be evaluated in Canadian dollars, FCA free Carrier at ([Contractor's facility](#)) Incoterms 2010, Canadian customs duties and excise taxes included, Applicable Taxes excluded.

**3. At Section 6.4.2 Shipping Instructions-**

**DELETE –** in its entirety.

**REPLACE with-**



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#### 6.4.2 Shipping Instructions

1. Delivery will be FCA Free Carrier at \_\_\_\_\_ (*Contractor's facility*) Incoterms 2010. The Contractor must load the goods onto the carrier designated by the Department of National Defence (DND). Onward shipment from the delivery point to the consignee will be Canada's responsibility.
2. Before shipping the goods, the Contractor must contact the following DND Inbound Logistics Coordination Center by facsimile or e-mail, to arrange for shipment, and provide the information detailed at paragraph 3.

Inbound Logistics Coordination Center (ILCC)  
Telephone: 1-877-877-7423 (toll free)  
Facsimile: 1-877-877-7409 (toll free)  
E-mail: [ILHQOttawa@forces.gc.ca](mailto:ILHQOttawa@forces.gc.ca)

3. The Contractor must provide the following information to the DND Inbound Logistics Coordination Center when arranging for shipment:
  - a. the Contract number;
  - b. consignee address (for multiple addresses, items must be packaged and labelled separately with each consignee address);
  - c. description of each item;
  - d. the number of pieces and type of packaging (i.e., carton, crate, drum, skid);
  - e. actual weight and dimensions of each piece type, including gross weight;
  - f. full details of dangerous goods/hazardous products, as required for the applicable mode of transportation, signed certificates for dangerous goods/hazardous products as required for shipment by the International Maritime Dangerous Goods Code, the International Air Transport Association regulations or the applicable Canadian [Transportation of Dangerous Goods Regulations](#), and a copy of the safety data sheet in English and French.
4. Following receipt of this information by Canada, Canada will provide the appropriate shipping instructions, which may include the requirement for specific consignee address labelling, and the marking of each piece with a Transportation Control Number.
5. The Contractor must not ship the goods before receiving shipping instructions from the DND Inbound Logistics contact.
6. If the Contractor delivers the goods at a place and time which are not in accordance with the given delivery instructions or fail to fulfill reasonable delivery instructions given by Canada, the Contractor must reimburse Canada any additional expenses and costs incurred.



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- 7. If Canada is responsible for delays in delivering the goods, ownership and risk will be transferred to Canada upon expiry of either 30 days following the date on which a duly completed shipping application is received by Canada or by its appointed forwarding agent, or 30 days following the delivery date specified in the Contract, whichever is later.

Services will be delivered at the location specified in the Statement of Work.

**3. At Section 6.14 Packaging Requirement-**

**DELETE** – in its entirety.

**REPLACE with-**

The Contractor must prepare all line items for delivery in accordance with the latest issue of the Canadian Forces Packaging Specification *D-LM-008-036/SF-000*, DND Minimum Requirements for Manufacturer's Standard Pack.

SACC Manual clause [D2000C](#) (2007-11-30), Markings

SACC Manual clause [D2001C](#) (2007-11-30), Labelling

SACC Manual clause [D2025C](#) (2017-08-17), Wood Packing Materials

**4. QUESTIONS AND ANSWERS:**

<b>Question 01</b>	From our experience it has been very difficult to procure SEA LV2 rebuild kits from the OEM, in many cases it has taken over a year to receive these kits. Does DND have any agreement in place with the OEM to ensure a certain amount of rebuild kits and parts will be made available to the successful bidder to ensure there are no delays?
<b>Answer 01</b>	No, DND does not have an agreement in place with the OEM for parts.
<b>Question 02</b>	Will DND be supplying any current inventory of parts / OEM tool kits to the successful bidder to start this contract?
<b>Answer 02</b>	No, DND does not have an inventory of parts that will be provided.
<b>Question 03</b>	How long after contract award will the handover to the service provider commence?
<b>Answer 03</b>	As soon as possible.
<b>Question 04</b>	What are the DND air sample requirements for filling of the EBS units?



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<b>Answer 04</b>	The filling system must be tested for purity at intervals of no less than one year, preferable every six months.
<b>Question 05</b>	The SOW names 5 locations and infers that there are others that are unnamed. The multiple delivery locations and our company's inability to control shipping costs make it impossible to quote accurate DDP pricing for the expected duration of the contract. We request that the pricing be changed from DDP to FCA Incoterms 2010.
<b>Answer 05</b>	Section II - Financial Bid and the Shipping Terms have been changed from DDP to FCA per the amendments above.
<b>Question 06</b>	It is requested that the Packaging Specification D-LM-008-036/SF-000, DND Minimum Requirements for Manufacturer's Standard Pack, be added to the RFP.
<b>Answer 06</b>	Section 6.14 has been amended to include <i>SACC Manual</i> clause D3018C (2014-09-25) in full text above.
<b>Question 07</b>	We request that the solicitation closing date be changed to 6 March 2024, an extension of 3 weeks.
<b>Answer 07</b>	The solicitation has been extended and the new closing date is now March 06, 2024 at 1400 Eastern Standard Time (EST).

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**