Q38- Regarding the remaining resource grid for "1.3 B.2 Business Analyst – Level 3 – Resource #2 – For Transformation," it is noted that the M2e requirement continues to pose challenges. There have been six questions (Q2; Q7; Q17; Q29; Q33; Q36) submitted to date on this particular requirement, indicating vendor confusion. In many cases, the responses to these questions did not provide the desired clarity sought by the vendor community.
While acknowledging that M1e no longer applies due to the removal of the Business Analyst – Level 1 resource grid from the bid evaluation criteria, we now seek further clarification on M2e. It's observed that all other requirements, excluding M2e, emphasize the capabilities and confirmation that proposed candidates possess the necessary skills and expertise to execute the assignment outlined in the Statement of Work.
Given that "1.3 B.2 Business Analyst – Level 3 – Resource #2 – For Transformation" is a resource grid and the skills and expertise of the proposed resources are crucial to the successful delivery of services, we strongly recommend modifying this requirement as follows:
"M2e: The Bidder must provide two (2) projects **where its proposed resource performed the following**:….."
This modification aims to align the requirement with the emphasis on showcasing the skills and expertise of the proposed resources, ensuring a more accurate evaluation of vendors' capabilities to provide key resource with the necessary qualifications to deliver the specified services.

A38- **M2e has been updated as requested: "The Bidder must provide two (2) projects where its proposed resource performed the following***:…..."*

Q39- We believe that M2c and the response to Q&A 37, creates a potential challenge that the Crown will receive no response or limited responses to this RFP. To rectify this and ensure the inclusion of highly qualified candidates, we strongly recommend adjusting the requirement as follows: "The proposed resource must also demonstrate a minimum of two (2) years of experience within the last five (5) years specifically related to Artificial Intelligence/Deep Automation concepts and their application in Business Case Analysis **for IT system Enhancement**."
While we understand that training systems *are the applications that the successful vendor will be* supporting, this proposed modification aims to broaden the scope, attracting a more diverse pool of candidates with relevant AI/DA expertise. By allowing for experiences beyond training system enhancement projects, the client can enhance competition and ensure the selection of skilled consultants capable of successfully delivering the required services, even if they haven't specifically applied these skills in the context of business case analysis for training system enhancements.

A39- **M2c has been updated to include "for IT system Enhancement."**

Q40- The B.2 Business Analyst- Level 3, R2a states "The Bidder should demonstrate its proposed resource hold one (1) or more of the following professional designations*: Masters of Business Administration (MBA); and/or Project Management Professional; and/or PRINCE2*". Please confirm the Crown will accept a **Degree in Computer Science** as an equivalent to an MBA. A Computer Science Degree is directly related to the RFPs SOW and the required skills to effectively leverage Artificial Intelligence (AI) and Deep Automation (DA) solutions as a Business Analyst.

A40- **DND will not accept a Degree in Computer Science as an equivalent to a MBA.**

Q41- The B.2 Business Analyst- Level 3, R2a states "The Bidder should demonstrate its proposed resource hold one (1) or more of the following professional designations: Masters of Business Administration (MBA); and/or Project Management Professional; and/or PRINCE2". Please confirm the Crown will accept an **Agile Scrum Master designation** as an equivalent to the PRINCE 2. An Agile certification requires a project management approach to provide continuous collaboration for capability/options analysis and improvements for IT system development initiatives which directly relates to the deliverables for the Business Analyst.

A41- **DND will accept an Agile Scrum Master designation as an equivalent to PRINCE2.**

Q42- The Bidder must demonstrate, using project descriptions, that the proposed resource has experience in designing technical capability models or reference enterprise architecture for training system of system projects.

We believe that M2.B is severely limiting the pool of qualified resources, to the point where the Crown will find limited to no resources who meet this strict requirement. While we understand that training systems are the applications that the successful vendor will be supporting many resources with the required skillset have limited to no experience working on "training system of systems". It is our belief that resources who have experience performing technical capability models or reference enterprise architecture for any IT system of systems would have the capability to do so on a training system. In order to ensure fair competition and better value to the Crown we strongly recommend adjusting the requirement as follows "The Bidder must demonstrate, using project descriptions, that the proposed resource has experience in designing technical capability models or reference enterprise architecture for **IT system of system projects.**

A42- **M2.b has been updated to include "for Artificial Intelligence (AI) system of system project."**