Table 1
Rated Requirem ent No.
Rated Requirem

	Town American (Management 10	[1
R2	 Team Approach / Management of Services The Offeror should describe how the proposed team will be organized in its approach and methodology in the delivery of the services in accordance with the Required Services (RS) section of the Annex A Statement of Work. In their Offer, the Offeror should provide a description of: a) Roles and responsibilities of key personnel; b) Assignment of the resources and availability of back-up personnel; c) Management and organization (reporting structure); d) The Offeror's approach to responding to the individual call-ups which will arise as a result of this Standing Offer; e) Quality control techniques; f) How the team intends to meet the 'Project Response Time Requirements'; g) Conflict resolution methods. The Score of the Offeror's response to Team Approach / Management of Services (R2) will be: 10 points if Offeror provides a <i>comprehensive</i> description of their proposal with significant added insights that demonstrate the Offeror's Team approach to execute the SoW. 7.5 points if Offeror provides a <i>complete</i> description of their proposed approach with some added insights. 5 points if Offeror provides a <i>general</i> description of their proposed approach with few added insights. 2.5 points if Offeror provides an <i>incomplete</i> description of their proposed technical approach with no added insights. The following definitions will be used to evaluate R2 Comprehensive means the Offeror's proposal directly addresses and provides description for all 7 (seven) items a) through g) above. Complete means the Offeror's proposal directly addresses and provides description for at least 5 (five) of the proposal directly addresses and provides description for at least 5 (five) 		/10
	 directly addresses and provides description for all 7 (seven) items a) through g) above. <i>Complete</i> means the Offeror's proposal directly addresses and provides description for at least 5 (five) of the items a) through g) above. <i>General</i> means the Offeror's proposal directly addresses and provides description for at least 2 (two) of the items a) through g) above. 		
	• <i>Incomplete</i> means the Offeror's proposal directly addresses and provides description for at least 1 (one) of the items a) through g) above.		

	Past Experience	
	The Offeror should demonstrate that over the past 5 years (60 months), their proposed resource for the Senior Personnel category has participated in projects requiring a full scope of services in accordance with the Required Services (RS) listed below and as per the section RS 2.1 of the of the Annex A Statement of Work. In their Offer, the Offeror should provide: a) A brief description of a maximum of four (4) significant projects completed / undertaken over the last five (5)	
	 years by the Offeror, or its proposed senior personnel; b) For the projects listed in response to R3 a), the Offeror should include the names of senior personnel and project personnel who were involved as part of the project team and their respective responsibilities, as well as the scope, and budget per discipline; c) Indicate the dates the services were provided for the listed projects; d) Scope of services rendered, project objectives, constraints and deliverables; and e) Client references - name, address, phone and fax of client contact at working level. 	
	Required Services (RS)	
R3	 a. Investigation and Report. b. Condition Report c. Analysis of Project Scope of Work d. Design Concept e. Design Development f. Construction Documents, Pre-Tender Construction Cost Estimate and Project Schedule g. Tender Call, Bid Evaluation and Construction Construction and Contract Administration i. Post-Construction Warranty Review 	/10
	j. Commissioning The Score of the Offeror's response Past Experience (R3) will	
	be:	
	10 points if The Offeror's proposed resource for the Senior Personnel category has participated in <u>at least 4 projects</u> requiring a full scope of services in accordance with the Required Services (RS) and information listed above.	
	7.5 points if The Offeror's proposed resource for the Senior Personnel category has participated in <u>at least 3 projects</u> requiring a full scope of services in accordance with the Required Services (RS) and information listed above.	
	5 points if The Offeror's proposed resource for the Senior Personnel category has participated in <u>at least 2 projects</u> requiring a full scope of services in accordance with the Required Services (RS) and information listed above.	
	2.5 points if The Offeror's proposed resource for the Senior Personnel category has participated in <u>at least 1 project</u> requiring a full scope of services in accordance with the Required Services (RS) and information listed above.	

	Project Specific Past Experience	
	The Offeror should demonstrate that within at least the past ten (10) years (120 months), they have participated in a range of design and construction projects requiring a full scope of services, related to the Required Services (RS) section of the Annex A Statement of Work, by providing a verifiable brief description of one (1) different Significant Project per each type of them (three different projects in total), completed or undertaken by the Offeror, within the past ten (10) years. The projects should be closely related to the work that Fisheries and Oceans Canada (including the Canadian Coast Guard) performs.	
	The brief description of the projects should include:	
	 The names of senior personnel and project personnel who were involved as part of the project team and their respective responsibilities, as well as the scope, and budget per discipline; The dates the services were provided for the listed projects; The scope of services rendered, project objectives, constraints and deliverables; and Client references - name, address, phone and fax of client contact at working level. 	
	AND,	
	Should demonstrate its project experience in design, process, and implementation including, but not limited to, the following phases:	
R4	Design, including:a)Design solution;b)Delivery of a quality product;c)Application of Public processes and practices;d)Use of innovation and leverage of current buildingscience practices and technological. advancements.	/10
	 Process, including: a) Collaborative processes with multiple stakeholders; b) Any additional services including programming; c) Experience with energy efficiency, lifecycle costing, facility management; d) Costing, clash detection, data sharing and facility management; e) Innovation in project delivery such as design build, fast-track procurement or construction management services. 	
	Implementation, including:a)List design and construction best practices;b)Public processes and practices;c)Demonstration of maximizing value within a fixedbudget;d)d)Names of engineering staff personnel who wereinvolved, their respective responsibilities;e)List of names of sub-Contractors used;	
	f) The construction budget for the listed projects;g) The completion dates for the listed projects.	
	The Score of the Offeror's response to Project Specific Past Experience (R4) will be:	
	10 points if The Offeror has provided examples of at least 3 (three) different projects that meet the definition of all 3 (three) types of Significant Project. Example: Offeror presented 3 projects A, B and C where project A met the description of the Significant Project type 1, Project B met the description of the	

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	Significant Project type 2, and Project C met the description of the Significant Project type 3, in accordance with the information required at Rated Requirement R4.	
	7 points if The Offeror has provided examples of at least 2 (two) different projects that meet the definition of two of the three types of Significant Project in accordance with the information required at Rated Requirement R4.	
	4 points if The Offeror has provided examples of at least 1 (one) project that meets the definition of one of the three types of Significant Project in accordance with the information required at Rated Requirement R4.	
	Project Personnel Expertise and Experience	
	The Offeror should demonstrate that they have project personnel within their own organization, with the capacity and expertise to provide the required services and deliverables listed in the Required Services (RS) section of the of the Annex A Statement of Work, without outside assistance. In their Offer, the Offeror should provide the Resume of at least 1 (one) of their intermediate project personnel listed in response to Offeror Team Identification (M2), which will perform the majority of the Work resulting from the individual Call-ups. The Resume should clearly indicate the years of experience the project personnel has in the provision of the services specified in the Required Services (RS) section of the of the Annex A Statement of Work. The Resume should clearly identify: • The personnel's years of experience with the firm;	
	 The personnel's professional accreditation (Professional Engineer, Professional Technologist) and; The personnel's accomplishments, achievements or awards. 	
R5	The Score of the Offeror's response to Project Personnel Expertise and Experience (R5) will be:	/10
	10 points if The Offeror has provided at least 1 (one) Resume of an intermediate Personnel showing verifiable experience in at least 3 (three) different projects that meet the definition of all 3 (three) types of Significant Projects, in accordance with the information required at Rated Requirement R5. Example: the Resume includes 3 projects A, B and C where project A met the description of Significant Project type 1, Project B met the description of Significant Project type 2, and Project C met the description of Significant Project type 3.	
	7 points if The Offeror has provided at least 1 (one) Resume of an intermediate Personnel showing verifiable experience in at least 2 (two) different projects that meet the definition of 2 (two) different types of Significant Projects, in accordance with the information required at Rated Requirement R5.	
	4 points if The Offeror has provided at least 1 (one) Resume of an intermediate Personnel showing verifiable experience in at least 1 (one) project that meets the definition of all 1 (one) type of Significant Projects, in accordance with the information required at Rated Requirement R5.	

a) An Indigenous business that is a sole proprietorship, band, limited company, co-operative, partnership or not-for-profit organization. An Indigenous business that is a sole proprietorship, band, limited company, co-operative, partnership or not-for-profit organization. /10 R6 OR /10 b) Is either a joint venture consisting of two or more Indigenous businesses or a joint venture between an Indigenous business and a non-Indigenous business /10 The Score of the Offeror's response to Indigenous Business (R6) will be: 10 points if The Offeror has provided verifiable proof that certifies them as Indigenous Business as per the R6 Rated	R6	 limited company, co-operative, partnership or not-for-profit organization. OR b) Is either a joint venture consisting of two or more Indigenous businesses or a joint venture between an Indigenous business and a non-Indigenous business The Score of the Offeror's response to Indigenous Business (R6) will be: 10 points if The Offeror has provided verifiable proof that 		/10
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